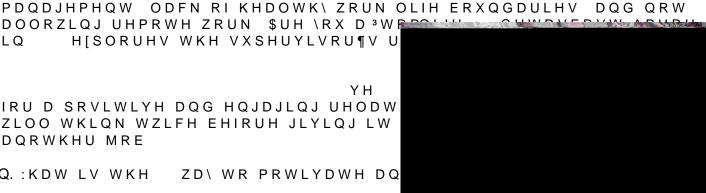
9XUDLO H 6WL°V WD F 9

A. 7KRXVDQGV RI UHVRXUFHV KDYH EHHQ DXWKRUHG RQ PRWLYDWLQJ HPSOR OLVWV LV 3SHUVRQDOO\ WKDQNLQJ HPSOR\HHV IRU JRRG SHUIRUPDQFH (6R) VWUDWHJ\LVFRPPXQLFDWLQJJUDWLO00XXOGHHWZHLFWWKQ/RLQLFWH/UL+WX/PDVORVRHODH/IPX HIDPLQLQJ \ R X U R Z Q SHUVRQDO UHDFWKLDR\Q GWRRQ M/RZPHOWOKL)QHJH ØV KWHK H PJSUODRWLHWHX ( 9LVXDOL1H WKH EHQHILWV 7KHQ XVH WKLV HQHUJ\ DQG DZDUHQHVV WR FRP SRVLWLYH LPSDFW RQ WKH HPSOR\HH 6RPH PDQDJHUV RIIHU SUDLVH QDW

Q. : KDW LV WKH ZD\ WR PRWLYDWH DQ

IRU D SRVLWLYH DQG HQJDJLQJ UHODW ZLOO WKLQN WZLFH EHIRUH JLYLQJ LW DQRWKHU MRE

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75 88

A. 5HVHDUFK VWXGLHV VKRZHG WKDW ZKHQ WKH FULVLV VXEVLGHG HQRXJK IRU HPSOR\HHV WR UHWXUQ WR ZRUN PLOOLRQV KDG PRYHG RQ :KDW IROORZHG ZDV D ZRUNHU VKRUWDJH DOORZHG HPSOR\HHV WR FRPSHWH IRU JUHDWHU EHQHILWV LQFOXGLQJ DWWUDFWLYH UHPRWH MREV \$ GHVLUH WR QRW UHWXUQ WR WKH RULJLQDO MRE\_DOVR SOD\HG D UROH LQ DGGLQJ WR D ODERU VKRUWDJH 6XGGHQO\ 3HP SOR HING Prochester.edu QHHGHG HPSOR\HHV PRUH WKDQ HPSOR\HHV QHHGHG HPSOR\HUV ( 2QH VWXG\FRQFOXGHV WKDW IDFWRUV WKDW FDQ H[DFHU₩99%₩4 WKH ORVV

RIZRUNHUV DUH <sup>3</sup>WR[LF / FRPSDQ\ FXOWXUH ORZ VDODU\ UTBR rechester.edu/

Q. 1HZV UHSRUWV KDYH IUHTXHQWO\ PHQWLRQHG 37KH \*UHDW 5HVLJQDWLRQ' RYHU WKH SDVW \HDU UHIHUULQJ WR KRZ PDQ\ HPSOR\HHV TXLW WKHLU MREV DQG ZK\ :KDW FDQ VXSHUYLVRUV RU PDQDJHUV GR WR KHOS FXUE WKH ORVV RI JRRG ZRUNHUV"

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